

Business Referral Club Application for Membership

Prospective Member: _____

Company: _____

Address: _____

Phone: Fax: _____ Email: _____

Business Category: _____ Invited by: _____

MISSION STATEMENT:

To meet weekly to help each member grow both personally and professionally in their respective fields. We do this through the passing of business referrals and ideas. Our members are dedicated in their areas and as such will demonstrate the value and beliefs of true professionals.

MEMBERSHIP:

A qualified prospective member must attend at least two regular meetings (not more than three), meet with the Inspection Officer / Board Member and then have a ninety percent "yes" vote by the attending members. Members are expected to be honest and extend their loyalty to each member.

Dues are based on a \$300 per year membership and are prorated \$25 per month. There is no membership fee to the group. If dues go beyond sixty days without payment and without special Board exemption the board will terminate member. Weekly attendance is required; members are also required to pass at least two referrals each month and should have at least one qualified prospective member for the first and second half of the year. If a member misses more than four non-excused meetings in a quarter, the Board will terminate the member. If a member gives less than two referrals per month for three consecutive months, the member may be terminated. If a member does not have at least one qualified prospect during the past twelve months, the member may be terminated.

All dues are non-refundable for any reason up and including termination from the group.

I have read the group's bylaws and rules and agree to abide them, as a member of the West Palm Beach Business Referral Club.

Signature: _____ Date: _____

Member Questionnaire:

- 1) What product or service would you be offering to our members and their referrals? _____
- 2) Is your membership fee being paid for by your company or will you be paying the membership yourself? _____
- 3) What is your position with your company? _____
- 4) How long has your company been in business? _____
- 5) How long have you been in this type of business? _____
- 6) How many local employees does your company have? _____
- 7) Are there any members that conflict with your business in any way? _____
- 8) Who? _____ Has this issues been addressed? _____
- 9) Do you understand the attendance requirements and will you abide to them? _____
- 10) Are you willing to participate in the group by giving referrals and by inviting guests? _____
- 11) Do you understand that by applying for membership in this group, that you are asking the members to extend their loyalty to you by directing business to you? _____
- 12) Are you willing to make the same commitment to the members? _____
- 13) Are you a member with any other business or civic groups? Which ones? _____
- 14) Do you understand that the commitment to the group is a long term one and that by leaving the group after a few weeks or months, you will not be refunded any fees? _____
- 15) What business category would you like in our group? _____
- 16) Do you understand that you need to bring with you your membership dues (based on \$25 per month for the remainder of the year) with you to the next meeting where you will be voted on. We will ask you to step away from the meeting while the members discuss your membership. Your check will be returned to you if you are not voted in.